

# ALEC SMITH

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## RESEARCH INTERESTS

Behavioral and Experimental Economics, Neuroeconomics

## EMPLOYMENT

- 2015— *Virginia Tech*, Blacksburg, VA  
Assistant Professor, Department of Economics
- 2014 *University of Arizona*, Tucson AZ  
Visiting Assistant Professor, Department of Economics
- 2013—2015 *Compass Lexecon*, Tucson, AZ  
Senior Economist
- 2009—2014 *California Institute of Technology*, Pasadena, CA  
Visiting Associate, Division of Humanities & Social Sciences, 2013-2014  
Postdoctoral Scholar in Economics, 2009-2013
- 2004—2009 *University of Arizona*, Tucson, AZ  
Research Assistant, Economic Science Laboratory and Institute for Behavioral Economics
- 1999—2002 *Wedbush Morgan Securities*, San Francisco, Pacific Stock Exchange,  
Equities Trader (Specialist)
- 1996—1999 *Charles Schwab & Co.*, San Francisco, Pacific Stock Exchange, Equities  
Trader (Assistant Specialist)

## EDUCATION

- Ph. D., *University of Arizona*, Economics, 2009  
M.A., *University of Arizona*, Economics, 2006  
B.A., *Dartmouth College*, Biology, 1993

## PUBLICATIONS

Chang, L. J., & Smith, A. (2015). Social emotions and psychological games. *Current Opinion in Behavioral Sciences*, 5, 133-140.

Smith, A., Lohrenz, T., King, J., Montague, P. R., & Camerer, C. F. (2014). Irrational exuberance and neural crash warning signals during endogenous experimental market bubbles. *Proceedings of the National Academy of Sciences*, 111(29), 10503-10508.

Smith, A., Bernheim, B. D., Camerer, C. F., & Rangel, A. (2014). Neural Activity Reveals Preferences without Choices. *American Economic Journal: Microeconomics*, 6(2), 1-36.

Dufwenberg, M., Smith, A., & Van Essen, M. (2013). Hold-Up: With a Vengeance. *Economic Inquiry*, 51(1), 896-908.

Chang, L. J., Smith, A., Dufwenberg, M., & Sanfey, A. G. (2011). Triangulating the neural, psychological, and economic bases of guilt aversion. *Neuron*, 70(3), 560-572.

#### **WORKING PAPERS**

“Frustration and Anger in Games,” with Pierpaolo Battigalli and Martin Dufwenberg, *CESifo Working Paper No. 5258, March 2015*. This paper builds upon and extends “Belief-Dependent Anger in Games,” which was Chapter 3 of my Ph.D. dissertation.

“Dynamic Unstructured Bargaining With Private Information and Deadlines: Theory and Experiment”, with Gideon Nave and Colin Camerer.

“Lagged Beliefs and Reference-Dependent Preferences,” *University of Arizona Working Paper 08-03*.

#### **BOOK CHAPTERS**

“Cognitive Hierarchies and Emotions in Behavioral Game Theory,” with Colin Camerer, in the *Oxford Handbook of Thinking and Reasoning*, K. J. Holyoak & R. G. Morrison (Eds.), 2012. New York: Oxford University Press.

#### **SEMINAR AND CONFERENCE PRESENTATIONS**

2015: SITE Experimental Economics (Stanford), Virginia Tech, University of Nevada-Reno

2014: 4<sup>th</sup> Interdisciplinary Symposium on Decision Neuroscience (Stanford)

2013: Yale Behavioral Sciences (New Haven), Behavioral Economics Annual Meeting (Ithaca), LeeX Theoretical & Experimental Macroeconomics (Barcelona), Texas A&M

2012: Behavioral Decision Research in Management (Boulder), Bay Area Behavioral And Experimental Economics Workshop (Santa Clara), ESA North America (Tucson), SJDM (Minneapolis)

2011: ESA North America (Tucson), SITE Psychology and Economics (Stanford), ESA International (Chicago)

2010: Behavioral & Quantitative Game Theory Conference (Newport Beach)

2009: ESA North America (Tucson), ESA International (Pasadena)

2007: Economic Science Association (ESA) North American Meeting, Tucson

#### **REFEREEING**

*American Economic Review, Economic Inquiry, Frontiers in Energy Research, Games and Economic Behavior, Journal of Economic Behavior and Organization, Journal of Behavioral and Experimental Economics, Journal of Finance, Journal of Law, Economics, and Organization, Journal of Marketing Research, Review of Economic Studies, Social Cognitive and Affective Neuroscience*

## **TEACHING**

Behavioral Economics (Graduate): Spring 2016

Analysis of Economic Data: Fall 2015

Experimental Economics (Graduate): Fall 2014

Introductory Economics: Summer 2008, Summer 2007

Economics of Strategy: Summer 2006, Summer 2007

## **OTHER PROFESSIONAL ACTIVITIES**

Yale Summer School in Behavioral Finance, 2011

UCLA Advanced Neuroimaging Summer School, 2009

Lindau Nobel Conference in Economic Sciences, Mars Fellow, 2008

Mannheim Empirical Research Summer School, 2007