

## **Sudipta Sarangi**

DIW Research Fellow, DIW Berlin  
Research Associate, GATE, Lyon-St. Etienne

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**FIELDS OF INTEREST:** Applied Game Theory, Experiments and Development Economics

**EDUCATION:**       **Ph.D., Economics**, Virginia Polytechnic Institute and State University, 2000.  
*Advisors:* Hans Haller and Robert P. Gilles  
**M.A., Economics**, Virginia Polytechnic Institute and State University, 1997.  
**M.A., Economics**, Delhi School of Economics, India, 1993.  
**B.A., Economics**, Honours, University of Delhi, India, 1991.

### **PROFESSIONAL EXPERIENCE:**

**Professor and Department Head**, Virginia Tech, Blacksburg, Virginia, 2015- present  
**Program Director**, Economics, National Science Foundation, 2013-2015  
**Professor**, Louisiana State University, Baton Rouge, Louisiana, 2012-2015.  
**Associate Professor**, Louisiana State University, Baton Rouge, Louisiana, 2006-2012.  
**Assistant Professor**, Louisiana State University, Baton Rouge, Louisiana, 2000-2006.  
**Research Professor**, DIW Berlin, Germany, 2002-2013.  
**Associate Researcher**, GATE Lyon-St Etienne, France.  
**Visiting Scholar**, University of Arkansas, March-April 2012.  
**Associate Member**, Stephenson Disaster Management Institute (SDMI), Louisiana State University.  
**Visiting Professor**, Purdue University, Spring 2008.  
**Visiting Professor**, Virginia Tech, Fall 2007.  
**Visiting Professor**, DIW Berlin, Germany and Jean Monnet University, Saint Etienne, France, Summer 2007.  
**Consultant**, Food and Agricultural Organization (FAO), June-Nov. 2007.  
**Visiting Scholar**, International Monetary Fund (IMF), Summer 2006.

**Visiting Professor**, DIW Berlin, Germany and Jean Monet University, Saint Etienne, France, Summer 2006.

**Visiting Fellow**, DIW Berlin, Germany, Summer 2002.

**Visiting Professor**, American University of Armenia, Yerevan, Armenia, Summer 2001.

**Visiting Professor**, Xavier Institute of Management, Bhubaneswar, India, Summer 2001.

**Research Assistant**, International Monetary Fund (IMF), Monetary and Exchange Affairs Department (worked for Malcolm Knight and Mario Blejer), 1998.

**Short-Term Consultant**, World Bank, East Africa Department, 1996.

**Research Assistant**, Studying bidding behavior in FCC spectrum auctions, Center for Wireless Telecommunications, Virginia Tech, Summer 1997.

**Research Assistant**, for Jean Dreze and Amartya Sen's book "India: Economic Development and Social Opportunity," Center for Development Economics, Delhi School of Economics, 1993-94.

**Research Assistant**, Developed classroom experiments for Undergraduate Game Theory and Micro Principles, Virginia Tech, Summer 1995.

**Instructor**, Mathematics Refresher Course for incoming First Year Ph.D. Students in Economics, Summer 1999, Virginia Tech.

**Instructor**, Principles of Microeconomics, Summer 1996, 1997 and 1999, Virginia Tech.

**Teaching Assistant**, Graduate Microeconomics, Undergraduate Game Theory and Principles of Microeconomics, Virginia Tech, 1994-1999.

## **JOURNAL PAPERS:**

T. Besedes, C. Deck, S. Sarangi and M. Shor, "Reducing Choice Overload without Reducing Choices." forthcoming, *The Review of Economics and Statistics*.

C Deck, S.M. Quintnarr, J.A. Reyes and S. Sarangi, "Everybody hates a Winner, and You are Close to Your Rival: A Study of Rivalry in College Football." forthcoming, *Economic Inquiry*.

P. Billand, C. Bravard, J. Dureiu and S. Sarangi, "Efficient Networks for a Class of Games with Global Spillovers." forthcoming, *Journal of Mathematical Economics*.

P. Billand, C. Bravard, S. Chakrabarti and S. Sarangi, "Business Intelligence and Multi-market Competition." forthcoming, *Journal of Public Economic Theory*.

M. Plotnikova, S. Sarangi and S. Swaminathan, "On the Relationship between Spillovers and Bundling." forthcoming, *Manchester School*.

D. Kovenock, S. Sarangi and M. Wiser, "All-Pay Hex: A Multibattle Contest with Complimentarities." forthcoming, *International Journal of Game Theory*.

C. Cannonier, B. Panda and S.Sarangi, (2015) “20-Overs vs. 50-Overs Cricket: Is There a Difference?” *Journal of Sports Economics*, **67**, 760-783.

S. Borkotokey, R. Kumar and S. Sarangi, (2015) “A Solution Concept for Network Games with Multilateral Interactions.” *European Journal of Operational Research*, **243**, 912-920.

P. Billand, C. Bravard, S. Chakrabarti and S. Sarangi, (2014) “A Note on Networks of Collaboration in Multi-market Oligopolies.” *Annals of Regional Science*, **53**, 325-335.

N. S.Z. Sabounchi, K Triantis, S. Sarangi and S. Liu, (2014) “Dynamic Simulation Modeling and Policy Analysis of Congestion Pricing for a Transportation Socioeconomic System.” *Transportation Research: Part A*, **59**, 357-383.

S. Borkotokey, L Gogoi and S. Sarangi, (2014) “A Survey of Player Based and Link Based Allocation Rules for Network Games.” *Studies in Microeconomics*, **2**, 5-26. [*Lead article*].

T. Besedes, C. Deck, S.M. Quintnar, S. Sarangi and M. Shor, (2014) “Effort and Performance: *What Distinguishes Interacting and Non-Interacting Groups from Individuals?*” *Southern Economic Journal*, **81**, 294-322.

M. Wiser, G. Yeomans-Maldonado, S. Sarangi, (2014) “Having More Fun with “Organized Kissing.”” *Southern Economic Journal*, **80**, 855-865.

P. Billand, C. Bravard and S. Sarangi, (2013) “Modeling Resource Flow Asymmetries using Condensation Networks.” *Social Choice and Welfare*, **41**, 537-549.

Al-azzam, M., M. Heracleous and S. Sarangi, (2013) “Do All Group Members Affect Repayment Performance Equally?” *Southern Economic Journal*, **80**, 111-134.

P. Billand, C. Bravard and S. Sarangi, (2013) “A Note on Local Spillovers, Convexity and the Strategic Substitutes Property in Networks.” *Theory and Decision*, **75**, 293-304.

H. Kyureghian, M. Plotnikova and S. Sarangi, (2013) “When Consumers and Firms Share Transportation Costs.” *Studies in Microeconomics*, **1**, 91-111.

P. Billand, C. Bravard and S. Sarangi, (2012) “Spillovers with Directed Networks.” *Journal of Public Economic Theory*, **14**, 849-878 [*Lead article*].

T. Besedes, C. Deck, S. Sarangi and M. Shor, (2012) “Age Effects and Heuristics in Decision Making.” *The Review of Economics and Statistics*, **94**, 580-595.

P. Billand, C. Bravard and S. Sarangi, (2012) “On the Interaction between Heterogeneity and Decay in Two-way Flow Networks.” *Theory and Decision*, **73**, 525-538.

- P. Billand, C. Bravard and S. Sarangi, (2012) "Existence of Nash Networks and Partner Heterogeneity." *Mathematical Social Sciences*, **64**, 159-165.
- G. Goering and S. Sarangi, (2012) "Durable Goods Produced by State Owned Enterprises." *Economic Modelling*, **29**, 893-899.
- Al-azzam, M., C. Hill and S. Sarangi, (2012) "Repayment Performance in Group Lending: Evidence from Jordan." *Journal of Development Economics*, **97**, 404-414.
- T. Besedes, C. Deck, S. Sarangi and M. Shor, (2012) "Decision-making Strategies and Performance among Seniors." *Journal of Economic Behavior and Organization*, **81**, 524-533.
- P. Billand, C. Bravard and S. Sarangi, (2011) "Heterogeneity and Link Imperfections in Nash Networks." *International Game Theory Review*, **13**, 181-194.
- P. Billand, C. Bravard and S. Sarangi, (2011) "Strict Nash Networks and Partner Heterogeneity." *International Journal of Game Theory*, **40**, 515-525.
- L. Razzolini, S. Sarangi, D. Teodorovic and K. Triantis, (2011) "Traffic Congestion Mitigation: Combining Engineering and Economic Perspectives." *Transportation Planning and Technology*, **37**, 637-645.
- L. Stuart and S. Sarangi, (2011) "Auto Restricted Zone versus Price Changes: A Case Study." *Transportation Planning and Technology*, **37**, 717-726.
- S. Liu, S. Sarangi and K. Triantis, (2011) "Representing Qualitative Variables and their Interactions with Fuzzy Logic in System Dynamics Modeling." *System Research and Behavioral Science*, **28**, 245-263.
- P. Billand, C. Bravard and S. Sarangi, (2010) "The Insider-Outsider Model Reexamined," *Games*, **1**, 422-437.
- R. Gilles and S. Sarangi, (2010) "Network Formation under Mutual Consent and Costly Communication." *Mathematical Social Sciences*, **60**, 181-185.
- S. Liu, S. Sarangi and K. Triantis, (2010) "A Framework for Evaluating the Dynamic Impacts of a Congestion Charging Policy for a Transportation Socio-economic System." *Transportation Research: Part A*, **44**, 596-608.
- A. Roy and S. Sarangi, (2009) "Revisiting Friendship Networks." *Economics Bulletin*, **29**, 2644-2651.
- C. Deck and S. Sarangi, (2009) "Inducing Imperfect Recall in the Lab." *Journal of Economic Behavior and Organization*, **69**, 64-74.

- P. Billand, C. Bravard and S. Sarangi, (2008) "A Note on Existence of Nash Networks in One-way Flow Models." *Economics Bulletin*, **79**, 1-4.
- P. Billand, C. Bravard and S. Sarangi, (2008) "Existence of Nash Networks in One-way Flow Models." *Economic Theory*, **37**, 491-507.
- G. Hazarika and S. Sarangi, (2008) "Household Access to Microcredit and Child Work in Rural Malawi." *World Development*, **36**, 843-859.
- H. Haller, J.J. Kamphorst and S. Sarangi, (2007) "(Non-) Existence of and Scope of Nash Networks." *Economic Theory*, **31**, 597-604.
- R. Kannan, L. Ray and S. Sarangi, (2007) "The Structure of Information Networks." *Economic Theory*, **30**, 119-134.
- R. Gilles, S. Chakrabarti, S. Sarangi and N. Badasyan, (2006) "Critical Agents in Networks." *Mathematical Social Sciences*, **52**, 302-310.
- M. Aristidou and S. Sarangi, (2006) "Games in Fuzzy Environments." *Southern Economic Journal*, **72**, 645-659.
- H. Haller and S. Sarangi, (2005) "Nash Networks with Heterogeneous Links." *Mathematical Social Sciences*, **50**, 181-201.
- Roger Hewett, *et al.* (2005) "A Classroom Exercise: Voting by Ballots and Feet." *Southern Economic Journal*, **72**, 253-263.
- P. Chatterjee and S. Sarangi, (2005) "Enforcement with Costly Group Formation." *Economics Bulletin*, **15**, 1-8.
- A. Feltenstein and S. Sarangi, (2005) "Macroeconomic Stabilization and Economic Growth: The Case of Uganda." *African Development Review*, **17**, 1-22.
- G. Lyudyno and S. Sarangi, (2004) "e-Honesty: When does it Pay?" *Netnomics*, **6**, 209-219.
- R. Kannan, S. Sarangi, and S. Iyengar, (2004) "Sensor-centric Energy-constrained Reliable Query Routing for Wireless Sensor Networks." *Journal of Distributed and Parallel Computing*, **64**, 839-852.
- S. Sarangi, K. Triantis and D. Kuchta, (2003) "Fuzzy Pair-wise Dominance and Fuzzy Indices: An Evaluation of Productive Performance." *European Journal of Operational Research*, **144**, 414-428.
- R. Kannan, S. Sarangi, S. Ray and S. Iyengar, (2003) "Computing Minimal Sensor Integrity in Sensor Grids." *Information Processing Letters*, **86**, 49-55.

A. Feltenstein and S. Sarangi, (2002) "Macroeconomic Stabilization and Economic Growth: Analysis of Reform Policies in Tanzania." *Journal of Policy Modeling*, **24**, 503-521.

P. Kulshrestha and S. Sarangi, (2001) "No Return, No Refund: An Analysis of Deposit-Refund Systems." *Journal of Economic Behavior and Organization*, **46**, 379-394.

S. Sarangi and R. Verbrugge, (2000) "Late Fees and Price Discrimination." *Economics Letters*, **69**, 153-158.

#### **OTHER REFEREED PAPERS :**

S. Borkotokey, R. Kumar and S. Sarangi, (2013) "Bicooperative Games: Applications in Management and a Simple Solution" In *Applications of Game Theory in Management and Operations Research*.

P. Billand, C. Bravard, J.J. Kamphorst and S. Sarangi, (2010) "Axiomatic Characterization of Nash Networks" *Proceedings of the Behavioral and Quantitative Game Theory Conference on Future Directions*.

P. Billand, C. Bravard, S. Chakrabarti and S. Sarangi, (2010) "Extending Networks of Collaboration to Multimarket Oligopolies." In *Collaboration Networks for a Sustainable World*, Ed.: L. M. Camarinha-Matos, X. Boucher and H. Afsarmanesh, *Springer*, 765-773.

P. Chatterjee and S. Sarangi (2006) Book Review: "Economics of Microfinance" by Morduch, Jonathan and Beatriz Armendariz de Aghion, (2005) *MIT Press*: Cambridge. *Southern Economics Journal*, **73**, 259-264.

R. Gilles, S. Chakrabarti, S. Sarangi and N. Badasyan, (2004) "Middlemen in Peer-to-Peer Networks: Stability and Efficiency." *Proceedings of the Second Workshop on the Economics of Peer-to-Peer Systems*, Harvard University.

R. Kannan, S. Sarangi, S. Iyengar and L. Ray, (2003) "Sensor-Centric Quality of Routing in Sensor Networks." *Proceedings of IEEE INFOCOM*, 692-701.

R. Kannan, S. Iyengar and S. Sarangi, (2003) "Dynamic Protocols for Reliable Query Reporting in Sensor Networks." *Storming Media Technical Report 545314*.

R. Kannan, S. Sarangi, S. Ray and S. Iyengar, (2002) "Minimal Sensor Integrity in Sensor Grids." *ICPP 2002*, 567-571.

#### **WORKING PAPERS:**

Q. He, S. Sarangi and Z. Sun, "Asymmetries in Friendship Networks." Revision requested, *International Game Theory Review*.

- P. Billand, C. Bravard, J. Durieu and S. Sarangi, "Uncertain Innovation and R&D Network Formation. Submitted.
- A. Mishra and S. Sarangi, "High Powered Incentives and Communication Failure." Submitted.
- C. Jha and S. Sarangi, "Women and Corruption: What Positions Must they Hold to Make a Difference?" Submitted.
- M. Al Azzam, C. Parmeter and S. Sarangi, "Untangling How Social Capital Matters for Group Lending." Submitted.
- P. Billand, C. Bravard, J.J. Kamphorst and S. Sarangi, "Network Formation when Agents Seek Confirmation of Information."
- C. Jha and S. Sarangi, "Social Media, Internet and Corruption."
- S. Joshi, A.S. Mahmud and S. Sarangi, "Multigraph Network Formation with Strategic Complementarities."
- P. Billand, C. Bravard, S. Sarangi and M. Wooders, "Price Competition in Collaborative Oligopolies."
- C. Jha, G. Hazarika and S. Sarangi, "The Role of Historical Resource Constraints in Modern Gender Inequality"
- Q. He, Y. Pan and S. Sarangi, "Lineage-based Heterogeneity and Cooperative Behavior in Rural China."
- C. Deck, S. Sarangi and M. Wiser, "An Experimental Investigation of Simultaneous Multi-battle Contests with Complementarities."
- N. S.Z. Sabounchi, K Triantis, S. Sarangi and S. Liu, "Multiple Linguistic Variables in System Dynamics: The Role of Fuzzy Rules and Defuzzification Methods."
- P. Billand, C. Bravard, and S. Sarangi, "Unequal Resource Sharing and Mutual Insurance in Communities."
- S. Borkotokey, R. Kumar and S. Sarangi, "Potential and Bicooperative Games: A Note."
- S. Borkotokey, S. Sarangi and M. Wiser, "Disruption in Round-robin Tournaments."
- S. Sarangi and E. Unlu, "Key Groups and Key Players in Teams"
- P. Chatterjee and S. Sarangi, "Group Lending under Costly Group Formation."

J. Cavanuagh, M. Heracleous, S. Sarangi and R. Veron, "Testing for Mixed Strategies in Tennis."

Belsome, R., R.J. Newman, A. Parker and S. Sarangi, "Ghosts of the Elections Past: Third Party Shepherds and Stray Voters."

H. Haller and S. Sarangi, "Revisiting Fuzzy Game Theory."

## **WORK IN PROGRESS:**

"A Clean Air Story"

"Social Network Formation with Consent: Nash Equilibria and Pairwise Refinements" (with Robert Gilles and Subhadip Chakrabarti)

"Idle Child: The Household's Buffer" (with P Maitra and B Panda)

"Games with Reference Payoff"

"Experimenting with Traffic Flows" (with Laura Razzolini)

"Economics of the Video Rental Industry" (with Chiara Gratton-Lavoie)

"Do Consumer Networks Matter for Low Price Guarantees?" (with S. Bhowmick)

"Unequal Connections with Unequal Agents"

"A Complete Analysis of Motivations for Giving in Dictator Games." (with E. Feess, L. Razzolini, and C. Schumacher)

## **FUNDED RESEARCH:**

PI, National Science Foundation (NSF), 2012.

Topic: *Networks and Development: Exploring an Emerging Theme*, \$28,000.

PI, Small Grant for Exploratory Research, CBEES, University of Texas at Dallas.

Topic: *Understanding Terror Networks*, \$5,000.

PI, University Transportation Center (USDOT), 2009-2010.

Topic: *An Integrated Approach to Modeling Evacuation Behavior*, \$20,000.

PI, Department of Homeland Security (DHS), 2008-2014

Topic: *Revealed Preferences*, \$550,000. (terminated due to funding shortage)

PI, Department of Homeland Security (DHS), 2009-2014

Topic: *Computational Network Modeling*, \$875,000. (terminated due to funding shortage)



PI, National Institutes of Health (NIH) Grant, 2008-2010:  
Topic: *Confusion from Profusion*, \$97,000.

PI, Small Grant, *Stephenson Disaster Management Institute*, \$10,000.

PI, National Science Foundation (NSF) Grant, 2005-2007:  
Topic: *Traffic Congestion*, \$130,000.

Council of Research, Louisiana State University, 2006.  
Topic: *Building Social Networks*, \$5,000.

PI, Faculty Research Grant, Louisiana State University, 2006-2007.  
Topic: *Weak Ties, Strong Ties and Labor Market Outcomes*, \$10,000

Evaluator, State of Louisiana Department of Social Services TANF Evaluation Team.  
Contract awarded to School of Social Work, Office of Social Service Research and  
Development, Louisiana State University, 2006-2007. \$25,000.

Co-PI, Defense Advance Research Program Agency (DARPA) Grant, July 2001-02.  
Topic: *Game-theoretic Sensor Networks*, \$150,000.

## **AWARDS AND GRANTS:**

*LSU Distinguished Faculty Award*, Louisiana State University, 2013.

*Teaching Enhancement Fund*, Louisiana State University, 2012.

*Faculty Travel Grant*, Louisiana State University, 2012.

*Visiting Scholar Fellowship, Behavioral Business Research Lab*, University of Arkansas, 2012.

*LSU Rainmaker 2008 Award*.

*Best Teacher Award: Undergraduate Category*, Department of Economics, Louisiana State University, 2007.

E.J. Ourso College of Business *Intellectual Contribution Award*, Louisiana State University, 2006.

*Faculty Travel Grant*, Louisiana State University, 2006.

*Tiger Athletic Foundation Award for Teaching*, Louisiana State University, 2004.

*Best Teacher Award: Undergraduate Category*, Department of Economics, Louisiana State University, 2004.

*Junior Faculty Travel Grant*, Louisiana State University, 2000, 2002, 2004 and 2005.

*Emerging Faculty Travel Grant*, Louisiana State University, 2004.

*Graduate Student Travel Grant for International Travel*, Virginia Tech, 1999.

*Merit Scholarship*, Delhi School of Economics, 1991-93.

*National Talent Search Scholarship*, National Council for Educational Research and Training, Government of India, 1986-91.

## EDITORIAL AND REVIEWING ACTIVITY:

### **Editorial Activity:**

Associate Editor, *Southern Economic Journal*.

Associate Editor, *Studies in Microeconomics*.

Guest Editor: *Mathematical Social Sciences*, Special Issue in Honor of Hans Haller

Guest Editor: *Journal of Public Economic Theory*, Special Issue on Networks and Externalities

**Reviewer:** *Econometrica*, *Games and Economic Behavior*, *Journal of the European Economic Association*, *Review of Economic Design*, *Journal of Regulatory Economics*, *American Economic Review*, *Mathematical Social Sciences*, *Economica*, *Economic Theory*, *Journal of Economics and Finance*, *Bulletin of Economic Research*, *International Journal of Game Theory*, *Journal of Labor Research*, *Southern Economic Journal*, *European Journal of Operational Research*, *Economics Bulletin*, *Manchester School*, *Asia-Pacific Journal of Operations Research*, *International Journal of Business and Economics*, *Journal of Public Economic Theory*, *Journal of Applied Economics*, *International Game Theory Review*, *International Economic Review*, *Physica A*, *Journal of Economic Behavior and Organization*, *Transportation Research: Part A*, *National Science Foundation*, *Social Sciences and Humanities Research Council of Canada*.

## POPULAR PIECES (A SELECTION):

Do Women in Power have an Impact on Corruption? <http://www.theigc.org/do-women-power-have-impact-corruption> [International Growth Center]

The following pieces have all appeared in the *Business Line*, The Hindu's business newspaper.

Is it passé for the 50-over ODI? <http://www.thehindubusinessline.com/opinion/article2742184.ece>

P.G. Wodehouse, Futurist. <http://www.thehindubusinessline.com/opinion/article3497610.ece?homepage=true>

How About an MP from New Jersey? <http://www.thehindubusinessline.com/opinion/article3547323.ece>

Palaces, Raki and Game Theory. <http://www.thehindubusinessline.com/opinion/article3722952.ece>

In God We Trust. <http://www.thehindubusinessline.com/opinion/article3824488.ece>

Capturing Indian 'Crab' Behavior. <http://www.thehindubusinessline.com/opinion/capturing-indian-crab-behaviour/article4570414.ece>

Facebook against Corruption. <http://www.thehindubusinessline.com/opinion/facebook-against-corruption/article4670751.ece>

Lessons from Stolen Shoes. <http://www.thehindubusinessline.com/opinion/lessons-from-stolen-shoes/article4753325.ece>

Telegram. An Obituary. Stop. <http://www.thehindubusinessline.com/opinion/telegram-an-obituary-stop/article4915031.ece>

Where Have all the Other Mangoes Gone? <http://www.thehindubusinessline.com/opinion/where-have-all-the-other-mangoes-gone/article6245896.ece>

## WORKSHOPS AND CONFERENCES:

### Organized:

“The Role of Externalities in Networks,” February 2013, LSU. Special Issue of *Journal of Public Economic Theory* for papers in the Conference.

“Networks and Development: Exploring an Emerging Theme,” March 2012, LSU, sponsored by the National Science Foundation (NSF).

“Bargaining, Evolution and Networks: A Conference in Honor of Hans Haller”, LSU, February 2011. Special Issue of *Mathematical Social Sciences* for papers in the Conference. *Co-Editors*: Sudipta Sarangi and Francis Bloch.

Committee Member, *Association for Public Economic Theory* Annual Meetings, 2011, 2012, 2013, 2014.

“LSU Conference on Networks,” February 2010.

### Presentations:

“Price Competition in Collaborative Oligopolies”  
Information Transmission in Networks, Harvard University, 2015.

“The Economics of Small Things”  
*Plenary Talk*: Conference on Game Theory and Application to Social and Economic Networks, Department of Mathematics, Dibrugarh University, India, 2014.

“Uncertain Innovation and R&D Network Formation”  
Royal Economic Society Meetings, 2015; 10th Annual Conference on Economic Growth and Development, ISI Delhi, 2014.

“Network Formation when Agents Seek Confirmation of Information”  
19<sup>th</sup> CTN Workshop, Brussels, 2014; Seoul National University, South Korea, Asian Meeting of the Econometric Society, New Delhi, 2012; Indiana University, Rice University, Vanderbilt University, PET 2011.

**“Women and Corruption: What Positions Must they Hold to Make a Difference?”**

University of Lyon-St. Etienne, 2015; 9th Annual Conference on Economic Growth and Development, ISI Delhi, 2013.

**“Networks: Connecting the Different Disciplines”**

**Plenary Talk:** Workshop on Social and Economic Networks, IIT Jodhpur, India, 2013.

**“Contests with Complementarities”**

American University Washington DC, Queen’s University Belfast, 2014; Indian School of Business, Université Bordeaux, 2013

**“An Experimental Investigation of Simultaneous Multi-battle Contests with Complementarities”**

Southern Economics Association Meetings, University of Lyon-St. Etienne, 2013.

**“Mutual Insurance Networks in Communities”**

Southern Economics Association Meetings, Georgetown University, 2014; *Bordeaux Economic Theory Workshop on Interactions Institutions and Design*, Université Bordeaux, Strategic Network Formation and Evolution, Kolkata, 2013; 8th Annual Conference on Economic Growth and Development, ISI Delhi, 2012.

**“Reducing Choice Overload without Reducing Choices”**

University of Lyon-St. Etienne, 2014; Louisiana State University, Lancaster University, National Science Foundation, University of North Dakota, 2013; Southern Economics Association Meeting 2012.

**“Game-Theoretic Models of Node Failure”**

Games 2012, Istanbul, Turkey.

**“Perspectives on Decision-making: The Role of Aging and Groups”**

DIW Berlin, Université Bordeaux, 2012; University of Lyon-St. Etienne, Max Planck Institute for Human Development, Berlin, Singapore Economic Review Conference and IFMR, Chennai, 2011.

**“Making an Optimal Choice: Individuals vs. Group Decisions.”**

PET 2011; Southern Economics Association Meeting 2010.

**“Key Groups and Key Players in Teams: A Network Approach using Soccer Data”**

Vanderbilt University, 2011; University of Illinois, Urbana-Champaign, DIW Berlin, PET 2010.

**“Axiomatic Characterization of Nash Networks”**

Behavioral and Quantitative Game Theory: Conference on Future Directions 2010, Newport Beach.

**“Age Effects and Heuristics in Decision Making”**

DIW Berlin, 2010; University of Exeter, Queens University Belfast, Virginia Tech, 2009.

**“Corporate Espionage”**

University of Cambridge, APET 2009; Games 2008.

**“Heterogeneity and Link Imperfections in Nash Networks”**

Purdue University, IUPUI, American University, 2008; Virginia Tech, University of Virginia, Southern Methodist University, University of Wisconsin-Milwaukee, Virginia Bioinformatics Institute, Logic, Game Theory and Social Choice (LGS 5), Bilbao, Spain, 2007.

**“Social Network Formation with Consent: Nash Equilibria and Pairwise Refinements”**

Social Choice and Welfare Conference, Istanbul Turkey, 2006.

**“Critical Agents in Networks”**

Social Choice and Welfare Conference, Istanbul Turkey, 2006.

**“Building Social Networks”**

American Economic Association, 2007; DIW Berlin, South Asia and South East Asia Econometric Society, 2006.

**“Revisiting the Absentminded Driver: An Experimental Investigation”**

DIW Berlin, 2007; Virginia Commonwealth University, Louisiana State University, Southern Economics Association, 2006.

**“Idle Child: The Household’s Buffer”**

ASSA Meetings 2005.

**“Social Network Formation with Consent”**

Southern Economics Association Meetings, 2005.

**“The Role of Myopic Beliefs and Confidence in Costly Network Formation”**

Econometric Society World Congress, London, Louisiana State University, 2005.

**“The Role of Middlemen in Efficient and Strongly Pairwise Stable Networks”**

Econometric Society Winter Meetings, 2005; GAMES 2004, Marseille, Midwest Economic Theory Meetings 2004.

**“Social Identity and Group Lending”**

ASSA Meetings 2005; NEUDC, 75 Years of Development Research Conference at Cornell University, Massey University, New Zealand, and Madras School of Economics, Chennai, India, Southern Economics Association Meetings, 2004;

**“Middlemen in P2P Networks: Stability and Efficiency”**

Conference on the Economics of P2P Systems, Harvard University, 2004.

**“Workshop on Social and Economic Networks”**

Massey University, New Zealand 2004.

**“Network Formation under Consent”**

ISI Calcutta, Kolkatta, India, 2004.

**“Game-theoretic Models of Network Formation”**

MS University, Baroda, India, 2004.

**“The Role of Trust in Costly Network Formation”**

Midwest Economic Theory Meetings, Public Choice Society Meetings, American University and University of Mississippi, Econometric Society Summer Meetings 2004; PET 2003, Louisiana State University and Emory University, 2003.

**“Strongly Pairwise Stable Networks”**

Southern Economics Association, 2003.

**“The Structure of Information Networks.”**

Society for Economic Design, GAMES 2004, Marseille and Indian School of Business, Hyderabad, 2004; Game Theory and Applications, Mumbai, Public Choice Meetings (Session Chair), Royal Economic Society Meetings, Warwick, (Session Chair) and Econometric Society Summer Meetings, 2003; University of Arkansas, Louisiana State University, Colgate University, Southern Economic Association Meetings (Session Chair), Midwest Economic Theory Meetings, 2002.

**“Nash Networks with Heterogeneous Agents.”**

Midwest Economic Theory Meetings, 2005; *DIW* Berlin, 2002; University of Leicester, University of Arizona, American University of Armenia, Yerevan, Delhi School of Economics, Jawaharlal Nehru University, New Delhi, Southern Economics Association Meetings, 2001; *Economic Implications of Networks*: SITE 2000, Stanford Institute for Theoretical Economics, Southeastern Economic Theory Meetings, Rice University and University of Houston, 2000.

“Transport Cost Sharing and Spatial Competition.”

Southern Economic Association Meetings, 2000; Session Chair: *Networks and Spatial Models II*. Southeastern Economic Theory Meetings, Georgetown University, Washington D.C., 1999.

“Monopoly and Contrived Depreciation in the Presence of Resale.”

Young Economists Meeting, University of Amsterdam, Free University and Tinbergen Institute, Amsterdam, Netherlands 1999.

“*No Return, No Refund: An Analysis of Deposit-Refund Systems.*”

Southeastern Economic Theory Meetings, Virginia Tech, Blacksburg, 1998.

“Games with Reference Payoffs.”

Southeastern Economic Theory Meetings, University of North Carolina, Chapel Hill, 1997.

Participant, *First Graduate Student Workshop on Experimental Economics*, Economic Science Laboratory, University of Arizona, 1995.

**PROFESSIONAL SOCIETIES:**

American Economic Association, Southern Economic Association, Royal Economic Society, Econometric Society, Game Theory Society.

**SERVICE:**

Department level: Numerous committees over the years.

Graduate Advisor and College Graduate Committee. 2008-2010.

Faculty Advisor: ECON and ITF Club, 2003-2006.

College level: Dean’s Globalization Committee (current).

University level: Coordinating Committee member, *International Studies*.

Member, *Asian Studies*.

Faculty Advisor, *Indian Students Association*, 2009-2010.

## TEACHING:

### COURSES TAUGHT:

*Undergraduate Courses Taught at LSU:* Principles of Economics, Intermediate Microeconomics, Economics of Information Goods, Undergraduate Game Theory, Game Theory and Development.

*Graduate Courses Taught at LSU:* Mathematics for Economists I, Microeconomics II, Economics of Networks and Microeconomics III.

*Undergraduate Courses Taught at Virginia Tech:* Principles of Economics

*Graduate Courses Taught at Virginia Tech:* Refresher Course in Mathematics for incoming Ph.D. students

*MBA Courses:* Pricing Information Goods (American University of Armenia)  
Economics of Information Goods (Xavier Institute of Management, India).

### DISSERTATION COMMITTEES:

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